



ALMA MATER STUDIORUM
UNIVERSITÀ DI BOLOGNA

International degree programmes Online open days 28-30 November 2023



BUSINESS ANALYTICS curriculum

2 Years Master's Degree in STATISTICS, ECONOMICS AND BUSINESS

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Two Year Second Cycle Degree Programme in Business Analytics

- Is a curriculum of the Laurea Magistrale in Statistics, Economics and Business
- Has been operating for three years
- Today's presentation:
 - **Why a Master's Degree in Business Analytics?**
 - Overview
 - Career opportunities
 - **Course structure – learning activities**
 - **Admission to the programme**



Why Business Analytics?

- The digital transformation of our society is changing the way businesses work
- The Business Analyst supports business decisions through data analysis:
 - identifying critical areas and opportunities for improvement
 - proposing plans to improve the company's performance
- Examples: statistical consultancy, online and retail sales, Customer Relationship Management, production and distribution, software applications
- The role of the Business Analyst is relatively new:
 - the types of data the company can use are new
 - many of the statistical methods that the company can use are also new



Career Opportunities

Business Analysts are in high demand in the job market, working within areas such as:

- industrial and service companies / public and private sectors
- consulting firms
- research centres
- software companies

For whom is the two year Master's Degree in Business Analytics designed?

Students who are already qualified at first-degree level in the appropriate subjects and who have:

- a keen interest in working with data
- an inclination for statistical and computational disciplines



Course Structure: Learning Activities in the 1st Year

First Year

1. Mandatory courses

		CFU ?
96793	<u>INFORMATION SYSTEMS AND DATABASE MANAGEMENT</u>	6
96800	<u>STATISTICAL SOFTWARE FOR BUSINESS (LABORATORY)</u>	6
96798	<u>BUSINESS SURVEYS DESIGN AND PLANNING</u>	6
96801	<u>LANGUAGE LABORATORY: COMMUNICATION OF STATISTICS AND DATA BUSINESS ANALYTICS</u>	6
96795	<u>OPTIMIZATION METHODS FOR BUSINESS ANALYTICS</u>	6
96794	<u>STATISTICAL INFERENCE AND MODELLING</u>	10
96796	<u>BUSINESS STATISTICS: METHOD AND APPLICATIONS</u>	10
96799	<u>FORECASTING AND PREDICTIVE ANALYTICS</u>	10

2. Electives (Internship advance) (max limit 12 CFU)

		CFU ?
96811	<u>INTERNSHIP</u>	12



Course Structure: Learning Activities in the 2nd Year

Second Year

1. Mandatory courses

		CFU (?)
96803	WEB AND SOCIAL MINING	6
96805	MICRO-MARKETING AND CRM	6
96804	BIG DATA AND ANALYTICS	10
96802	DATA MINING FOR BUSINESS AND MARKET RESEARCH	10

2. 12 CFU to be chosen among: (max limit 36 CFU)

A) ELECTIVE COURSES SUGGESTED BY THE PROGRAMME (MAX LIMIT 36 CFU)

		CFU (?)
96811	INTERNSHIP	12
96806	DISCRETE CHOICE MODELS	6
79299	Design of Experiments	6
B0413	DEEP LEARNING APPLICATIONS IN BUSINESS ANALYTICS	6



Admission to the Programme

Admission process and selection

- **Three intakes:** the first two are open to everyone; the last is open to EU and EU-assimilated candidates only (because it occurs late in the admissions year)

Academic admission requirements

- **University-level knowledge** in the following subjects is **required and deemed essential:**
 - **Mathematics** (fundamentals of mathematical analysis, matrix algebra)
 - **Probability theory** (axioms and fundamental theorems of probability theory)
 - **Statistics** (fundamentals of descriptive statistics, fundamentals of statistical inference, linear model, data matrices and derivative matrices, basic concepts of sampling techniques, multivariate statistics)
 - **Economics** (fundamentals of microeconomics) OR **Business economics and management** (fundamentals of business management, fundamentals of marketing)
- For full details: please read in section 1.1 of the [2023—24 Admissions Notice](https://corsi.unibo.it/2cycle/BusinessAnalytics/how-to-enrol), available here:
<https://corsi.unibo.it/2cycle/BusinessAnalytics/how-to-enrol>



Admission to the Programme

How do we evaluate applications?

- A candidate's educational and personal preparedness is assessed by an Admissions Board
- The Board evaluates a candidate's CV and documentation concerning university studies, as follows:
 - **Academic career:** previous studies completed, including the final grade, and grades obtained in individual courses
 - **Coherence** of the academic career with the educational objectives of the master's degree program
- In cases where it is deemed necessary, the Board may, at its discretion, ask candidates to attend an interview

English language admission requirements

- Possession of appropriate English language skills to (at least) level B2



Job placement rate and further information

Job placement rate

- The course has not been active for long enough to provide reliable graduation statistics, but we expect to have a high job placement rate, in line with the other two courses that are part of CLAMSEI

Further information

- For further information, please refer to the Business Analytics web page:

<https://corsi.unibo.it/magistrale/BusinessAnalytics>

- For queries, please contact the Business Analytics Programme tutor:

didatticasociale.clamsei-ba@unibo.it

Or the Business Analytics Programme Coordinator:

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Thank you for your attention





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